



## AN OVERVIEW OF SHA

SHA is the largest niche underwriting manager in Southern Africa offering the widest range of products and underwriting capacity of up to one billion Rand on selected risks.

SHA is a wholly-owned subsidiary of Santam Limited. Santam is a level 3 BBBEE company and the largest short term insurer in South Africa.

Originally named Stalker Hutchison & Associates, the company was founded in 1985 by Angus Hutchison and Tony Stalker as a local Broad Form Liability alternative to the Lloyd's of London market. In 2008, a merger with Admiral Underwriting gave birth to the current entity, Stalker Hutchison Admiral (Pty) Ltd (SHA).

We are proud to be associated with the majority of the Financial Mail's Top 100 companies as well as a broad spectrum of medium to smaller enterprises locally and internationally.

We are passionate about our people and our products and specialise in tailor-making insurance solutions to fit every client's individual needs. Our product offerings vary from standard, to bespoke covers adapted specifically for larger corporates, or smaller companies who may have specialised needs not catered for by other insurers.

Our claims are handled by a highly specialised team of professionals to ensure the fast, efficient and technically sound handling of claims. We continue to ensure that the claims process is transparent and that the broker is kept fully informed at all stages of the process.

We strive for continued success through excellence, expertise and vision.



### Why SHA

- Over 30 years of excellence
- Bespoke wordings available
- Team of underwriting and claims specialists
- Local representation
- International footprint
- Santam balance sheet



### TYPES OF COVER AVAILABLE

We offer a wide range of products that cover the needs of large corporate organisations to smaller medium sized enterprises.

**Our products include:**

- Broadform Liability
- Financial Institutions
- Directors and Officers
- Fidelity Guarantee
- Professional Indemnity
- Project PI /Construction & Single Project Liability
- Cyber Liability
- Gradual Pollution
- Motor
- Kidnap & Ransom
- Accident and Health
- Hole-in-One
- Pocket Underwriter
- Evolution (New Broadform)

## FAQ

- Does SHA have products for SMME and Commercial Clients? YES.
- Does SHA have the expertise to assist you in understanding our products? YES.
- Does SHA want to form a partnership with you? YES.
- Can SHA go with you to visit your clients? YES.
- Can SHA help you grow your bottom line? YES.

The Pavilion, Wanderers Office Park, 52 Corlett Drive, Illovo, 2196  
 PO Box 55347, Northlands, 2116 | 011 731 3600 |  
[www.sha.co.za](http://www.sha.co.za)

The content of this Fact Sheet is for information purposes only and merely aims at providing a summary of the product. In the case of a discrepancy, the content of the relevant policy documents will prevail. Each risk is separately analysed and assessed and some covers mentioned in this Fact Sheet may not be included in your policy. Please refer to your policy and schedule or contact your intermediary to confirm the cover that is available to you.